

10 SIGNS

You Should BECOME A NOTARY

From the CEO of Notary Public Seminars, Inc.

1 YOU LIKE MAKING MONEY

Notaries can use their Notary skills to make extra income once established as a Loan Signing Agent. Once established as an agent, a Notary can then earn anywhere from \$150 to \$500 per signing for loan transactions. It's an easy one-day class to get started and it reaps endless benefits, mostly money. It's challenging building a client base, but all that has been handled now by applications such as [snapdocs.com](https://www.snapdocs.com). All you have to do is register to start receiving loan signing jobs!

While having lunch with one of our teachers last week, she received two assignments in the course of an hour. Her cell buzzed, she pressed two buttons and the gigs were hers. Those two loan signings represented \$200 a piece. I don't mean to make it sound easy, our instructor has been at this for a long time. She's available, willing to drive long distances, she dresses professionally and she is extremely likable. She's definitely earned this.

It also pays to acquire your own clients to collect the entire loan signing fee and not share it with an agency. For non-loan signing clients, you can still charge for travel. The traveling fee is not mandated by law and can vary according to several factors. You might charge more for a notarization after business hours or for long distances, for example.



2 YOU'RE AN ENTREPRENEUR AT HEART

You've always wanted to start a business but have little money to invest. Entrepreneur Magazine listed Mobile Notary Public businesses as one of the "Seven Cool Businesses to Start on a Shoe String". All states have different requirements. California mandates a training class, for example. In addition to your training, Notary supplies range from approximately \$300 to \$600. A website offering your services is essential. But, while you're building your client base, join a signing agency to build your confidence and connections. See notary supply pricing and educational classes at notarypublicseminars.com.



3 YOU'D LIKE TO ADD AN ADDITIONAL SERVICE TO YOUR EXISTING BUSINESS

If you're a business owner, adding notarial services could be a natural tie-in. Maximizing services creates more income and traffic flow. The more people that enter your business, the more services and products you're likely to sell. I remember when Kinko's added notarial services to their copying empire. Now, it's expected that certain businesses, such as mailbox rentals, copier companies and UPS stores, have notarial services available to the public.



4 YOU LIKE BEING OUT AND ABOUT

As a mobile Notary, you set your own schedule and you are your own boss. One of our instructors in Northern California started her full-time practice the hard way before things like snapdocs.com were created. Her brother in-law owned a title company and asked her to become a Notary. This led to meeting potential clients throughout the area. She quit her paralegal job and now notarizes loan docs for 13 different title companies, sometimes three to four signings a day. She enjoys being her own boss and even though she rents office space for bookkeeping, marketing and occasional loan signings, she's mostly on the road and that's the way she likes it.

5 YOU NEED A PART-TIME JOB WHERE YOU MAKE YOUR OWN HOURS

You're a stay at home mom and suddenly you notice your kids are all school age. You now have a few hours every day to work if no one is sick. You acquire your notary commission, take the loan signing class and list yourself with a few loan signing agencies and snapdocs.com. You accept the assignments you want. When one of your kids is home, you don't. You should still shoot for obtaining your own clients. They would have to be aware of your limited schedule but it might be worth it for them to utilize your services because you're good at your job and always a professional.

6 YOU'D LIKE TO ENHANCE YOUR SKILL SET

Mobile Notary services isn't your thing but obtaining your notary commission can give you some serious cred at work. You demonstrate initiative by taking a six-hour training course, passing the exam and investing in supplies on your own. As a Notary, you've suddenly become more valuable to the company. If you're a paralegal in a law firm for example, you now add an additional service to your company. Lawyers and admin will have the opportunity to interact with you more often, get to know you better, move you up the ladder more quickly. Admittedly, more interaction can be a bad thing in some cases, only you can assess your situation. The same applies to someone who works in real estate, healthcare, construction, banking and the medical field, etc.

7 YOU'D LIKE TO MAKE MORE CONNECTIONS IN LIFE



Mobile Notaries travel to different businesses, cities and homes meeting new people constantly. The more connections you make the more doors will open for you which may mean new business alliances and even friendships. One of our students, Keith emailed us an interesting story. He met a fellow outdoorsman on a regular assignment at a title company. They discovered that they both love to hike with their German shepherds and started a "Dog Hiking Club" through [meetup.com](https://www.meetup.com).

8 YOU'D LOVE TO OPEN YOURSELF TO NEW OPPORTUNITIES

As a loan signing agent, meeting people can reap multiple benefits. If a part-time Notary is ever needed in one of the offices you service, you could be the first one offered the job. That's consistent income you can count on while you continue to run your loan signing business. Perhaps one of your favorite clients presents a job opportunity to you unrelated to the Notary business because she sees your potential for the position. Kylie was offered an office manager position after notarizing for a software company for two years. She had gotten to know the Director pretty well which included a discussion of former jobs. When the new position opened, the Director knew Kylie was qualified.



9 TO HELP FRIENDS AND FAMILY

Some notaries simply go through the training and purchase their supplies to help their friends and family with free notarizations. We've had many people through the years show up to class only to reveal that they want to give their loved ones the convenience of having a notary in their social circle.



10 CHARITY

*“I have found that among its other benefits,
giving liberates the soul of the giver.”*

— Maya Angelou

Some have a life philosophy that includes donating their time or services. It’s no different for Notaries who have obtained their Notary commission simply to give back. They notarize for church members, charities, and the homeless through nonprofit organizations.